# Ilanit SimanTov-Nachlieli

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# Education

Year	Institution & department	Degree	Subject
2016	Tel Aviv University The School of Psychological Sciences	PhD	Social Psychology Dissertation: Feeling both victim and perpetrator: Investigating duality within the needs-based model Advisors: Arie Nadler and Nurit Shnabel
2009	VU University of Amsterdam	MSc	Experimental and Applied Psychology Dissertation: Cooperating with them: The effects of intensity and direction of motivation on intergroup relations Advisor: Catrin Finkenauer
2004	Open University of Israel	Teaching Diploma	Computer Science
1999	Tel Aviv University School of Computer Science & Coller School of Management	BA	Computer Science & Management
Other Stud	dies		
2023	Tel Aviv University	Female Le	eaders in Science

# Academic and Professional Experience

### Academic Positions

Oct 2019- ongoing	Tel Aviv University, Coller School of Management Organizational Behavior Senior lecturer (equivalent to assistant professor; Tenure-track)
2018-2019	Tel Aviv University, Coller School of Management Postdoctoral fellow (with scholarship) Advisor: Prof. Peter Bamberger
2016-2017	Ben-Gurion University Guilford Glazer Faculty of Business & Management Postdoctoral fellow (Kreitman scholarship for 2 years) Advisor: Prof. Simone Moran
2013-2015	Tel Aviv University, The School of Psychological Sciences <i>Lab Manager</i> , Prof. Shnabel's lab

## Professional Experience

2006-2007	Lecturer: Computer Programming & System Analysis (Multiple private education companies)
1991-2007	Team leader, Project Manager, Senior Software Analyst, Programmer Management, analysis and design of several software and IT applications (Israel Defense Force and Several private high-tech companies)

# **Research Interests**

Integration of Artificial Intelligence in Organizations
Implications of Pay Transparency (vs. Secrecy) on Employee Behavior
Employee Helping Behavior, Organizational Citizenship, and Trust
Conflict Management and Intergroup Relations

### <u>Professional Service</u>

### Editorial Boards

Editorial Review Board Member at Journal of Business and Psychology

### Ad Hoc Reviewer for Journals

Organizational Behavior and Human Decision Processes
Journal of Applied Psychology
Journal of Personality and Social Psychology
Journal of Business and Psychology
Personality and Social Psychology Bulletin
Group Processes and Intergroup Relations
European Journal of Social Psychology
Basic and Applied Social Psychology

#### Grant Committees & Thesis Reviews

Member of the ISF Scholarship Committee Reviewer for ISF Submissions External Reviewer of MSc Theses

### Faculty Services

Academic Faculty Representative for the Undergraduate Roundtable
Member of the Ethics Committee and the Behavioral Laboratory Committee
Faculty Representative at the Undergraduate Prospective Students' Event
Representative of the OB program at the Undergraduate Prospective Students' Event
Speaker seminar series coordinator, Decision Making and Economic Psychology Center

### Conference Service

Participation in Roundtables, Israeli Organizational Behavior Conference Reviewer for the Israeli Organizational Behavior Conference Reviewer for the International Association for Conflict Management meetings Reviewer for the Academy of Management meetings

### Membership in Professional Societies

Academy of Management Society for Industrial and Organisational Psychology International Association for Conflict Management Informs

# **Grants and Awards**

## External Grants

Year	Foundation	Title	Sum	Co-	P.I.
				researchers	
2020-	ISF	"Give a rod, not a fish": The	346,500	Daniel Heller	Ilanit
2023	#2697/20	Impact of Autonomy- versus	NIS		SimanTov-
		Dependency-Helping on	(3-years)		Nachlieli
		Power Affordance at the			
		Workplace			
2023-	ISF	"Rewarding Employee	414,000		Ilanit
2026	#903/23	Physical Sacrificing: Which	NIS		SimanTov-
		Supervisors Do So and	(3-years)		Nachlieli
		Why?"			(SOLO)

# Internal Grants

Year	Foundation	Title	Sum	Co-	P.I.
2015- 2016	The Raya Strauss Center for Family Business Research	Feeling Part of the Family: Exploring the Moderating Role of Business Type in Team Conflicts	30,000 NIS	Ilanit SimanTov- Nachlieli	Daniel Heller
2020	The Henry Crown Institute of Business Research in Israel	The influence of autonomy- (vs. dependency-) oriented helping on power affordance at the workplace	20,000 NIS		Ilanit SimanTov- Nachlieli
2020	Coller School of Management	Research Excellence Grant	6,670 NIS		Ilanit SimanTov- Nachlieli
2021	Coller	Artificial Intelligence (AI) – Threat, Opportunity, or Both? The impact of distinct employee AI perceptions on task motivation and decision change	20,000		Ilanit SimanTov- Nachlieli
2021	The Henry Crown Institute of	The automatic processes involved in the negative impact of pay transparency	20,000 NIS		Ilanit SimanTov- Nachlieli

	Business Research in Israel	on employee discretionary work behavior			
2022	Coller	A Social Comparison Perspective to Study Employee Resistance to Artificial Intelligence	20,000		Ilanit SimanTov- Nachliel
2022	The Henry Crown Institute of Business Research in Israel	Rewarding Employees for Engaging in Self-Threatening Discretionary Behavior	20,000 NIS		Ilanit SimanTov- Nachlieli
2023	Coller	Interventions Aimed at Counteracting High Performers' Resistance to AI Decision Aids	20,000		Ilanit SimanTov- Nachliel
2023	The Henry Crown Institute of Business Research in Israel	Interventions Aimed at Counteracting Supervisors' Tendency to Reward Employees' Self-Sacrificing Attributed to Work	20,000 NIS		Ilanit SimanTov- Nachlieli
2024	Coller	Exploring the Impact of Employee Distinct AI Cognitive Appraisals on their Behavior while Working Alongside AI aids	20,000		Ilanit SimanTov- Nachliel
2024	The Henry Crown Institute of Business Research in Israel	Exploring the Impact of Flexible Work Arrangements on Employees' Physical Self- Sacrificing Behaviors	20,000 NIS		Ilanit SimanTov- Nachlieli
2025	Coller	Employees attitudes towards powerful AI aids: An attribution of motive perspective	20,000		Ilanit SimanTov- Nachliel
2025	The Henry Crown Institute of Business Research in Israel	Maintaining ambiguity in communicating decision rational: Explaining decision makers' aversion to explainable AI aids	20,000 NIS	Yuval Sahar	Ilanit SimanTov- Nachlieli

## Scholarships & Awards

2024: Research Excellence, Tel Aviv University, Coller School of Management

2023: Two papers selected as finalists for the conference Best Paper Award, IOBC 2023

Taking a Social Comparison Perspective to the Study of Professionals' Resistance to AI Decision-aids (work published in Organization Science)

Artificial Intelligence (AI) – Threat or Opportunity? The Impact of Distinct Employee AI Perceptions on Task Effort and Decision Compliance (work under review in Journal of Applied Psychology)

2023: A paper awarded the conference Best Paper Award, IOBC 2023

Artificial Intelligence (AI) – Threat or Opportunity? The Impact of Distinct Employee AI Perceptions on Task Effort and Decision Compliance (work under review in Journal of Applied Psychology)

2022-2024: Recognition of high teaching evaluations, Coller School of Management

Empirical Research Methods Course (Undergraduates)

2020-2022: Research Excellence, Tel Aviv University, Coller School of Management

2020: One of the Finalists for the conference Best Paper Award, IOBC 2020

When negotiators with honest reputations are less (and more) likely to be deceived (work published in Organizational Behavior and Human Decision Processes)

2018: Postdoctoral Fellowship scholarship, Tel Aviv University

2016-2017: Kreitman Postdoctoral Fellowship (two years), Ben-Gurion University

2016: IACM conference Travel Award

2014-2015: Excellence Scholarship, Tel Aviv University, The School of Psychological Sciences

2013: Tami Steinmetz Center for Peace Research Award

2008: William James Scholarship, VU University, The Netherlands

2007: VU FPP grant, VU University, The Netherlands

## **Doctoral and Postdoctoral Students Supervised**

2024-ongoing Dr. Oneg Zinger (Postdoctoral fellow)

The impact of employee organizational rank on the choice of help-

type provided to peers

2024 Dr. Reut Blaywais (Postdoctoral fellow)

Flexible work arrangements and employee physical Self-Jeopardizing

2023-2024 Dr. Olga Mondrus (Postdoctoral fellow)

The impact of employee AI appraisals on employee-AI conflict

coping strategies

2020-2024 Oneg Zinger (PhD student)

The effect of perceiving AI as a threat versus as an opportunity on

employee's task motivation and decision change

\* This work won the IOBC Best Paper Award (2023); currently under

review in Journal of Applied Psychology

2021 Dr. Merav Weiss-Sidi (Postdoctoral fellow)

The effect of autonomy- (vs. dependency-) helping on leadership

emergence, power and status in organizations

\* This work was published in *Journal of Applied Psychology*.

## **Teaching**

2019 – ongoing, Coller School of Management

Empirical Research Methods Course (undergraduates)
I received recognition of high teaching evaluations

Artificial Intelligence in the Workplace – Psychological and Behavioral Aspects in Human-AI Interaction (MBA)

2017-2018, Guilford Glazer Faculty of Business & Management, Ben-Gurion University

Organizational Behavior (Mandel Social Leadership Program; MBA)

## Journal Articles

- 1. **SimanTov-Nachlieli, I**. (2024). More to Lose: The Adverse Effect of High Performance Ranking on Employees' Pre-Implementation Attitudes towards the Integration of Powerful AI Aids. *Organization Science*, 36(1):1-20.
  - \* Received media coverage in *Harvard Business Review*
- 2. Chernyak-Hai, L., Heller, D., **SimanTov-Nachlieli**, I., & Weiss-Sidi\*, M. (2024). Give a Fishing Rod, When not Urgent: The impact of help type on support for helper's leadership. *Journal of Applied Psychology*, 109(4), 551–572.

<u>Equal contribution</u> of the three first authors (Names' order is alphabetic)

\* This work was conducted as part of Weiss-Sidi's postdoctoral fellowship; supported by ISF, 2020

- 3. **SimanTov-Nachlieli**, I., & Moran, S. (2022). The Primacy of Honest Reputations. *Current Opinion in Psychology*, 46, <a href="https://doi.org/10.1016/j.copsyc.2022.101398">https://doi.org/10.1016/j.copsyc.2022.101398</a> \* Received media coverage in *Globes*
- 4. **SimanTov-Nachlieli, I.,** & Bamberger, P. (2021). Pay communication, justice and affect: The asymmetric effects of process and outcome pay transparency on counterproductive workplace behavior. *Journal of Applied Psychology*, *106*, 230–249.

  \* Received media coverage in *TheMarker*
- 5. **SimanTov-Nachlieli, I.,** Har-Vardi, L., & Moran, S. (2020). When negotiators with honest reputations are less (and more) likely to be deceived. *Organizational Behavior and Human Decision Processes*, 157, 68-84.
  - \* Received media coverage in Globes
- 6. Hassler, T., Shnabel, N., Ullrich, J., Arditti-Vogel, A., & **SimanTov-Nachlieli, I**. (2019). Individual differences in system justification predict power and morality-related needs in advantaged and disadvantaged groups in response to group disparity. *Group Processes and Intergroup Relations*, 22, 746–766.
- 7. **SimanTov-Nachlieli, I.**, Shnabel, N., Aydin, A. L., & Ullrich, J. (2018). Agents of prosociality: Affirming conflicting groups' agency promotes mutual pro-social tendencies. *Political Psychology*, *39*, 445–463.
- 8. Kahalon, R., Shnabel, N., Halabi, S., & **SimanTov-Nachlieli, I.** (2018). Power matters: The role of power and morality needs in competitive victimhood among advantaged and disadvantaged groups. *British Journal of Social Psychology*, 58, 452–472.
- 9. **SimanTov-Nachlieli, I.,** Shnabel, N., & Mori-Hoffman, A. (2017). Agents of reconciliation: Agency affirmation promotes constructive tendencies following transgressions in low-commitment relationships. *Personality and Social Psychology Bulletin, 43*, 218–232.

- 10. **SimanTov-Nachlieli, I.**, Shnabel, N., & Halabi, S. (2016). The power to be moral: Affirming Israelis' and Palestinians' agency promotes prosocial tendencies across group boundaries. *Journal of Social Issues*, 72, 566–583.
- 11. **SimanTov-Nachlieli, I.**, Shnabel, N., & Halabi, S. (2015). Winning the victim status can open conflicting groups to reconciliation: Evidence from the Israeli-Palestinian conflict. *European Journal of Social Psychology*, 45, 139–145.
- 12. Shnabel, N., Halabi, S., & **SimanTov-Nachlieli, I**. (2015). Group apology under unstable status relations: Perceptions of insincerity hinder reconciliation and forgiveness. *Group Processes and Intergroup Relations*, 18, 716–725.
- 13. **SimanTov-Nachlieli, I.**, & Shnabel, N. (2014). Feeling both victim and perpetrator: Investigating duality within the needs-based model. *Personality and Social Psychology Bulletin*, 40, 301–314.
- 14. **SimanTov-Nachlieli, I.**, Shnabel, N., & Nadler, A. (2013). Individuals' and groups' motivation to restore their impaired identity dimensions following conflicts: Evidence and Implications. *Social Psychology*, 44, 129–137.

# Publications in Hebrew & Book Chapters

Publication in Hebrew

- 15. **SimanTov-Nachlieli**, I., Bamberger, P., & Alterman, V. (2025). Pay Transparency: Practical Implications for Organizations, Employers, and Public Policy, *Innovations in Management*
- 16. Weiss-Sidi, M., **SimanTov-Nachlieli**, I., & Heller, D. (2025). Provide others with autonomous help: How does the type of help affect the helper's chances of becoming a leader?, *Innovations in Management*
- 17. Singer, O., & **SimanTov-Nachlieli, I.** (2022). The Dark Side of Perceiving Artificial Intelligence as an Opportunity to Employees Behavioral Implications for Decision-Makers, *Innovations in Management*
- 18. **SimanTov-Nachlieli, I.** (2022). The implications of pay communication policy (secrecy vs. transparency) on employee behavior: Examining perceptions of fairness and organizational justice, *Innovations in Management*

Published Chapters in Books

19. **SimanTov-Nachlieli, I**., & Shnabel, N. (2017). Promoting helping behaviour across group boundaries through the restoration of conflicting groups' agentic identities. In van Leeuwen, E., & Zagefka, H. (Eds.), *Intergroup Helping*. New York: Springer.

20. **SimanTov-Nachlieli, I.**, & Shnabel, N. (2016). Addressing Israelis' and Palestinians' basic needs for agency and positive moral identity facilitates mutual prosociality. In Sharvit, K. & Halperin, E. (Eds.), *The Israeli-Palestinian conflict: A social psychology perspective - Celebrating the legacy of Daniel Bar-Tal* (Vol. 2). New York: Springer.

Invited Chapters in Books

**SimanTov-Nachlieli, I.** (forthcoming). Pay Transparency and Employee-Level Outcomes: Task and Contextual Performance. *Handbook Pay Equity & Transparency* (Edward Elgar Publishing (available in print by the end of 2026 or early 2027).

## Papers Under Review

- SimanTov-Nachlieli, I. & Zhang, L. The Dynamic Nature of Organizational Trust During Role Transitions: Differentiating Newcomers from Transitioning Incumbents. *Journal of Applied Psychology*
- 2. Singer\*, O., **SimanTov-Nachlieli**, I., & Bamberger, E. Perceiving AI as an Opportunity vs. a Threat: The Impact of Decision-Makers' Distinct AI Perceptions on Task Effort and Decision Compliance When Using Powerful AI Aids. *Journal of Applied Psychology*\* This work was conducted as part of Singer's doctoral thesis; Won the Best Paper Award at IOBC.
- 3. **SimanTov-Nachlieli**, I., & Bamberger, P. Explaining the Impact of Pay Transparency on Employee Unethical Behavior toward Peers: The Role of Social Mindfulness. *Journal of Organizational Behavior*
- 4. Mondros\*, O., & **SimanTov-Nachlieli**, I. Exploring the Impact of Employee Distinct AI Cognitive Appraisals on their Conflict Coping Strategies while Working alongside AI aids. *Computers in Human Behavior Reports* 
  - \* This work was conducted as part of Mondros' postdoctoral fellowship.
- 5. **SimanTov-Nachlieli**, I., Bamberger, P., Liu, S., Wang, M., & Chen, J. Employee Work-related Physical Self-Jeopardizing Behavior: Linking Supervisor Bottom-Line Mentality to Poor Well-Being and Enhanced Performance. *Occupational Health Science*

## Work in Progress

- 1. SimanTov-Nachlieli, I. Rewarding Employee Physical Self-Jeopardizing Behavior: Which Supervisors Do So and Why?
  - \* A paper supported by ISF, 2023.
- 2. Singer\*, O., SimanTov-Nachlieli, I., & Heller, D. Handing Over the Fishing Rod: How Structural Power Shapes the Help Type Employees Provide to Peers.
  - \* Work conducted as part of Singer's postdoctoral fellowship under my co-supervision with Heller.
  - \* A paper supported by ISF, 2020.

- 3. SimanTov-Nachlieli, I., & Shahar Y. AI Providing Explanations to Users versus Requesting Explanations from Users & Uncertainty Avoidance
- 4. SimanTov-Nachlieli, I. Adopting a cynical, attribution-of-motive perspective to employee aversion to management's integration of powerful AI aids.
- 5. SimanTov-Nachlieli, I. Exploring the Impact of Flexible Work Arrangements on Employee Physical Self-Jeopardizing Behavior

# Media Coverage

- 1. **Harvard Business Review.** *Top Performers Don't Embrace Powerful AI*, March 2025 (AN 182913922); ISSN: 00178012
- 2. **Globes**, "The primacy of honest reputation," May, 2023. https://www.globes.co.il/news/article.aspx?did=1001447196
- 3. **Globes**, "When is it worth having an honest negotiator reputation?," July 7, 2022. <a href="https://www.globes.co.il/news/article.aspx?did=1001418035">https://www.globes.co.il/news/article.aspx?did=1001418035</a>
- 4. **TheMarker**, "When everyone's wages are revealed, human nature is also revealed," June 13, 2022. <a href="https://www.themarker.com/career/2022-06-13/ty-article/.premium/00000181-5852-d8d7-afff-df7f3eff0000">https://www.themarker.com/career/2022-06-13/ty-article/.premium/00000181-5852-d8d7-afff-df7f3eff0000</a>

# Active Participation in Scientific Meetings and Invited Talks

- 1. Harvard-IDC Symposium in Political Psychology and Decision Making, IDC, Herzlia, Israel. 2011. When the need to maintain power competes with the need for positive moral image: Applying the needs-based model to the Israeli-Palestinian conflict.
- 2. Doctoral Students Conference in Social Psychology, The Hebrew University of Jerusalem, Jerusalem, Israel. 2012. When the need to maintain power competes with the need for positive moral image.
- 3. Annual Scientific Meeting of the International Society of Political Psychology, IDC, Herzlia, Israel. 2013. Affirmation of groups' agency promotes prosocial tendencies: Applying the needs-based model to the Israeli-Palestinian conflict.
- 4. *The Social Psychology Colloquium, Tel Aviv University, Tel Aviv, Israel.* 2014. Feeling both victim and perpetrator: Investigating duality within the needs-based model.
- 5. EASP Small Group Meeting on Collective Victimhood, Verona, Italy. 2014. Victimhood overrides perpetration: Affirming conflicting groups' agency promotes positive intergroup relations.

- 6. The Psychology of Intergroup Conflict and Reconciliation lab (PICR), IDC, Herzlia, Israel. 2104. Feeling both victim and perpetrator: Investigating duality within the needsbased model.
- 7. The Social Psychology Colloquium, Bar-Ilan University, Ramat Gan, Israel. 2015. Victimhood overrides perpetration: Investigating conflicts characterized by mutual transgressions.
- 8. Annual Research Conference, The School of Psychological Sciences, Tel Aviv University, Tel Aviv, Israel. 2015. The power to be moral: Affirming conflicting parties' agency promotes prosociality.
- 9. The 5th Annual meeting of the young social psychologists, Bar-Ilan University, Ramat Gan, Israel. 2015. Winning the victim status: Effects on groups' conciliatory attitudes and perceived efficacy to change the status quo.
- 10. *Management Seminar, Ben-Gurion University, Beer Sheva, Israel.* 2015. The power to be moral: Affirming conflicting parties' agency promotes prosociality.
- 11. IACM Conference. New-York. 2016. Pro-Social agents: Affirming conflicting groups' agency promotes prosociality towards the outgroup.
- 12. IACM Conference. New-York. 2016. "We are All One Family": The Role of the Family Metaphor in Team Relationship Conflict.
- 13. DMEP annual meeting in collaboration with the Federmann Center for the Study of Rationality. The Hebrew University of Jerusalem, Israel. 2016. Agents of Reconciliation: Agency-Affirmation Promotes Constructive Tendencies in Low-Commitment Relationships.
- 14. *DMEP* seminar, *Ben-Gurion University*, *Beer Sheva*, *Israel*. 2016. Agents of Morality: Affirming Conflicting Groups' Agency Promotes Pro-sociality towards the conflicting outgroup.
- 15. Management Seminar, Tel Aviv University, Israel. 2017. The advantage of having an honest rather than a friendly negotiator reputation.
- 16. AOM Annual meeting, Atlanta. 2017. The advantage of having an honest reputation: The role of the "Big Two" agency and communion dimensions in negotiations.
- 17. *Spudm Annual meeting*. 2017. How reputations affect negotiation judgments and decisions: The role of the "Big Two" agency and communion dimensions in negotiations.
- 18. IAREP Annual meeting. 2017. How reputations affect negotiation judgments and decisions: The role of the "Big Two" agency and communion dimensions in negotiations.

- 19. *IACM Annual meeting*, *Berlin*. 2017. The advantage of having an honest reputation: The role of the "Big Two" agency and communion dimensions in negotiations.
- 20. *Psychology Seminar, IDC, Herzlia, Israel.* 2017. Effects of the "Big Two" agency and communion dimensions on people's judgments and decisions in various conflictual contexts.
- 21. Psychology seminar. Ariel University. 2017. Effects of the "Big Two" agency and communion dimensions on people's judgments and decisions in various conflictual contexts.
- 22. The Business Management Colloquium, Ono Academic College, Kiryat Ono, Israel. 2017. Effects of the "Big Two" agency and communion dimensions on judgement and decision making.
- 23. DMEP annual meeting in collaboration with the Federmann Center for the Study of Rationality. Ben-Gurion University, Beer Sheva, Israel. 2017. The Moral Negotiator's Advantage: The Role of the "Big Two" Agency and Communion Dimensions in Negotiations.
- 24. DMEP annual meeting in collaboration with the Federmann Center for the Study of Rationality. Ben-Gurion University, Beer Sheva, Israel. 2018. The advantage of having an honest rather than a friendly negotiator reputation.
- 25. *IE&M Seminar, Technion, Israel.* 2018. The Importance of identity-restoration processes in promoting conciliatory behaviors among conflicting groups.
- 26. The Department of Public Policy and Administration, Guilford Glazer Faculty of Business and Management, Ben-Gurion University of the Negev, Israel. 2018. The advantage of having an honest rather than a friendly negotiator reputation.
- 27. *Psychology Seminar*, *The Open University, Israel*. 2018. The advantage of having an honest rather than a friendly negotiator reputation.
- 28. *IOBC Conference*, *Israel*. 2018. The advantage of having an honest negotiator reputation: The role of agency and communion dimensions in negotiations.
- 29. *IOBC Conference. Israel.* 2018. We are all one family": The Role of the Family Metaphor in Promoting Help and Viability in Newly Formed Work Groups and Teams.
- 30. *Management Seminar, The Open University, Israel.* 2019. When negotiators with honest reputations are less (and more) likely to be deceived.
- 31. *Reward Management Conference*, The European Institute for Advanced Studies in Management (EIASM), Belgium. 2019. Pay transparency and employee counterproductive workplace behavior.

- 32. *The Social Organizational Seminar*, *Bar-Ilan University*, *Israel*. 2019. Pay transparency and employee counterproductive workplace behavior.
- 33. *IOBC Conference*, *Israel*. 2020. When negotiators with honest reputations are less (and more) likely to be deceived. *One of the Finalists for the IOBC 2020 Best Paper Award*
- 34. *The Organizational Behavior Seminar*, *Tel-Aviv University*, *Israel*. 2020. Pay transparency and employee counterproductive workplace behavior.
- 35. *AOM Conference*, 2021 (Online). Risky instrumental behavior: Conceptualization, measurement development, and validation.
- 36. AOM Conference, 2021 (Online). "Give a rod, not a fish": The impact of help-type on support for helper's leadership.
- 37. *PhD Seminar, The Coller School of Management, Tel Aviv University*, 2021. Invited talk on the potential effects of artificial intelligence decision-support systems on employee behavior.
- 38. Organizational Psychology Course. January, Ben-Gurion University. 2022. Invited talk on pay communications and rewards.
- 39. *Psychology seminar. Tel Aviv University. January*, 2022. Invited talk on pay communications and rewards.
- 40. Behavioral Economics MBA seminar. Reichman University. IDC. April, 2022. Invited talk on pay communications and rewards.
- 41. *PhD Seminar, The Coller School of Management, Tel Aviv University*. 2022. Invited Talk on pay Transparency.
- 42. *DMEP* seminar, *Ben-Gurion University*, *Beer Sheva*, *Israel*. 2022. Invited talk on pay communications and rewards.
- 43. *TAD's AI & Business community meeting, Tel Aviv University*. June, 2022. Taking a Social Comparison Perspective to the Study of Employee Resistance to Artificial Intelligence Decision Aids.
- 44. *AOM Conference*, 2022. The Effect of Pay Transparency on Employee Integrity: Taking Social Mindfulness into Account.
- 45. *ColabAI workshop, Tel Aviv University*. September, 2022. Having More to lose: Understanding High Performers' Negative Attitudes towards AI Adoption

- 46. *ColabAI workshop, Tel Aviv University*. 2023. Artificial Intelligence (AI) Threat, Opportunity, or Both? The Impact of Distinct Employee AI Perceptions on Task Motivation and Decision Compliance.
- 47. *Reward Management Conference*, 2022. The European Institute for Advanced Studies in Management (EIASM). Explaining the Impact of pay transparency on employee unethical behavior towards peers: The role of social mindfulness.
- 48. *Reward Management Conference*, 2022. The European Institute for Advanced Studies in Management (EIASM). Rewarding employee physical self-sacrificing: Which supervisors do so and why?.
- 49. HRM Conference (Invited talk), 2022. Coller School of Management. Implication of distinct pay communication practices on employee behavior.
- 50. The Henry Crown Institute of Business Research in Israel, Annual meeting, 2022 (Invited talk). Coller School of Management. Implication of distinct pay communication practices on employee behavior.
- 51. IOBC Conference, Israel. 2023. Taking a Social Comparison Perspective to the Study of Professionals' Resistance to AI Decision-aids. One of the Finalists for the IOBC 2023 Best Paper Award.
- 52. *IOBC Conference*, *Israel*. 2023. Give a Fishing Rod, Unless It's Urgent: The Impact of Help-Type on Support for Leadership.
- 53. *The 7th Solomon Lew Conference on Behavioral Economics*, 2023. A Dual Path Model to Cheating Behavior: The Impact of Pay Transparency on Employee Unethical Behavior toward Coworkers.
- 54. AOM *Conference*, 2023. More to Lose: High Performers' Opposition to the Adoption of Powerful AI Aids
- 55. *TAU PhD* seminar, 2024. More to Lose: The Adverse Effect of High Performance Ranking on Employees' Pre-Implementation Attitudes towards the Integration of Powerful AI Aids
- 56. *DMEP* seminar, 2024, *Ben-Gurion University*. More to Lose: The Adverse Effect of High Performance Ranking on Employees' Pre-Implementation Attitudes towards the Integration of Powerful AI Aids
- 57. *The Psychology Colloquium*, 2024, *Bar-Ilan University*. Psychological and Behavioral implications in human-AI collaboration.
- 58. Alpha Program Seminar, 2025, Tel Aviv University. AI in management.